



U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAU

FORM

NC-99001 (06-01-2012)

2012 REPORT OF ORGANIZATION

OMB No. 0607-0444: Approval Expires 10/31/2013

DUE DATE
FEBRUARY 12, 2013

(Please correct any errors in this mailing address.)

Need help or have questions?

- **Read** the accompanying information sheet(s) before answering the questions.
- **Visit** econhelp.census.gov
- **Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

NC-99001

**INFORMATION COPY
DO NOT USE TO REPORT**

Report Online - It's fast and secure!
Go to: econhelp.census.gov

- **OR** -

Mail your
completed
form to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an "X" inside the box.

Examples:

☒ 0 1 2 3 4 5 6 7 8 9

1 COMPANY OWNERSHIP OR CONTROL

A. DOMESTIC OWNERSHIP OR CONTROL

- 1.** Does another domestic company hold more than 50 percent of the voting stock of your company **or** have the power to control the management and policies of your company?

0008 ☐ Yes - Enter the following information of the owning or controlling company

0009 ☐ No - Go to line B

0080 Name of owning or controlling company

0081 Employer Identification Number (EIN) of owning or controlling company (9 digits)

-

0082 Home office address (Number and street)

0083 City, town, village, etc.

0084 State

0085 ZIP Code

-

- 2.** What percent of voting stock was held by the owning **or** controlling company? (Mark "X" only **ONE** box.)

0027 ☐ Less than 50%

0028 ☐ 50%

0029 ☐ More than 50%

CONTINUE WITH **1** ON PAGE 2

PENALTY FOR FAILURE TO REPORT

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1 COMPANY OWNERSHIP OR CONTROL - Continued**B. FOREIGN OWNERSHIP OR CONTROL**

Does a foreign entity (company, individual, government, etc.) own directly or indirectly 10 percent or more of the voting stock or other equity rights of your company?

6101 ☐ Yes - Enter the following information of the owning entity 

6102 ☐ No - Go to line C

6103 Name of foreign beneficial owner

6104 Home office address (Number and street)

6105 City

6106 County

What was the percent ownership (direct and indirect)? (Mark "X" only ONE box.)

6111 ☐ 10% - 14%

6113 ☐ 50%

6115 ☐ 100%

6112 ☐ 25% - 49%

6114 ☐ 51% - 99%

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C. FOREIGN AFFILIATES

Does this company alone, or with its domestic affiliates, own 10 percent or more of the voting stock of an incorporated foreign business enterprise, or an equivalent interest in an unincorporated business enterprise, including ownership of real estate?

6126 ☐ Yes

6127 ☐ No

2 RESEARCH AND DEVELOPMENT

How much research and development (R&D) did your company perform or fund in the United States in 2012?

6139 ☐ None

6132 ☐ Some, but less than \$3 million

6133 ☐ \$3 million or more



**HOW TO
REPORT
DOLLAR
FIGURES**Dollar figures should be **rounded** to **thousands** of dollars.Mark "X"
if NoneIf a figure is **\$2,035,628.79**:**Report** →☐

If a value is "0" (or less than \$500.00):

Report →☒

2012

\$ Bil.

Mil.

Thou.

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			EXAMPLE					
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3 COMPANY ACTIVITIES**A. EMPLOYEES FROM A PROFESSIONAL EMPLOYER ORGANIZATION**

Did your company lease 50 percent or more of its permanent full- and part-time workforce from a Professional Employer Organization during 2012? (Permanent workforce excludes temporary staffing from a staffing service and contractors.)

0244 ☐ Yes0245 ☐ No**B. OPERATING REVENUES AND NET SALES****1.** Your company's operating revenues and net sales generated from U.S. operations (i.e., located in the 50 states and the District of Columbia) in 2012:**Include:**

- Sales of goods and services to foreign firms.
- Revenues of discontinued operations.
- Sales to foreign parent firm and its affiliates not owned by your company.

Exclude:

- Sales generated by your company's foreign operations.
- Domestic inter-company sales.

Special instructions for tax-exempt firms: Report revenues, realized gains and losses and contributions for all classes of net assets regardless of restrictions.Mark "X"
if None

2012

\$ Bil.

Mil.

Thou.

Operating revenues and net sales 0100 ☐

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2. Did your company have foreign subsidiaries in 2012?9760 ☐ Yes - Go to line 39761 ☐ No - Go to **3C, ROYALTIES AND LICENSE FEES FOR THE USE OF INTELLECTUAL PROPERTY****3.** Does the amount reported on line 1 include inter-company sales by your company's domestic operations to foreign subsidiaries?9755 ☐ Yes - Go to **3C, ROYALTIES AND LICENSE FEES FOR THE USE OF INTELLECTUAL PROPERTY**9756 ☐ No - Go to line 4Mark "X"
if None

2012

\$ Bil.

Mil.

Thou.

4. Report inter-company sales by your company's domestic operations to foreign subsidiaries 9758 ☐

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99001034

3 COMPANY ACTIVITIES - Continued**C. ROYALTIES AND LICENSE FEES FOR THE USE OF INTELLECTUAL PROPERTY**

- 1.** Did your company's U.S. operations earn revenue in 2012 from royalties or license fees for rights to use intellectual property?

Include:

- Revenues from royalties and license fees for intellectual property owned by your domestic company's domestic operations (i.e., located in the 50 states and the District of Columbia).
- Royalties and license fees paid to your company's domestic operations by foreign subsidiaries.

Exclude:

- Sales involving the transfer of ownership rights.
- Sales of and products sold with end-use licenses.
- Franchise fees.

9701 ☐ Yes - Go to line 2

9702 ☐ No - Go to **3D**, MANUFACTURING ACTIVITIES

- 2.** Revenues from royalties and license fees for rights to use intellectual property in 2012: 9703 ☐

Mark "X" if None

2012		
\$ Bil.	Mil.	Thou.

- 3.** Revenues from your company's U.S. operations, as reported in line 2, for the following types of royalties and license fees in 2012:

Mark "X" if None

- a.** Technological or industrial processes (Include patents, trade secrets, and proprietary technology. Exclude computer software.) 9704 ☐

- b.** Entertainment, artistic, educational, and literary original works (Include royalties and license fees for rights to perform, broadcast, reproduce, and sell copyrighted materials and other intellectual property such as films, television and radio programs, written works, and musical and other artistic works. Exclude computer software.) 9705 ☐

- c.** Software - Rights to reproduce, distribute, or use software protected by copyright and owned or controlled by the licensor (Exclude sales of software sold with end-use licenses, as well as custom software and programming services.) 9706 ☐

- d.** Other - Specify 

9752

9751

☐

- e. TOTAL** (Sum of lines 3a through 3d should equal line 2.) 9708 ☐

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\$ Bil.	Mil.	Thou.

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3 COMPANY ACTIVITIES - Continued**D. MANUFACTURING ACTIVITIES - Please respond even if you are not a manufacturer.**

In 2012, did your company do any of the following activities related to manufacturing?

- 1. Operate manufacturing facilities (such as a factory, plant, or mill) where products are completed or partially produced?**

9709 ☐ Yes - Go to line 2

9710 ☐ No - Go to line 3

- 2. Provide contract manufacturing services to other companies incorporating their patents, trade secrets, or proprietary technology?**

9711 ☐ Yes

9712 ☐ No - Go to line 3

Estimate the percent of operating revenues and net sales, as reported in **3B**, OPERATING REVENUES AND NET SALES, from contract manufacturing services.

9713 ☐ Less than 25%

9714 ☐ 25% - 49%

9715 ☐ 50% - 74%

9716 ☐ 75% - 99%

9717 ☐ 100%

- 3. Purchase contract manufacturing services from other companies or foreign subsidiaries of your company incorporating your company's patents, trade secrets, or proprietary technology?**

9718 ☐ Yes

9719 ☐ No - Go to **4**, CERTIFICATION

- a. Use 3rd party contract manufacturing services inside the United States (i.e., located in the 50 states and the District of Columbia)?**

9720 ☐ Yes

9721 ☐ No

- b. Use 3rd party contract manufacturing services outside the United States (i.e., located outside the 50 states and the District of Columbia)?**

9722 ☐ Yes

9723 ☐ No

- c. Use your company's foreign subsidiaries' or affiliates' contract manufacturing services at locations outside the United States (i.e., located outside the 50 states and the District of Columbia)?**

9724 ☐ Yes

9725 ☐ No

- d. Estimate the percent of the cost of sales from expenses for contract manufacturing services.**

9726 ☐ Less than 25%

9727 ☐ 25% - 49%

9728 ☐ 50% - 74%

9729 ☐ 75% - 99%

9730 ☐ 100%



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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4 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

☐

Yes

☐

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Tele-
phone

Area code

Number

Extension

Fax

Area code

Number

E-mail address

Date
completed →

Month

Day

Year

Thank you for completing your 2012 REPORT OF ORGANIZATION form.**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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